



Marketing Acceleration Proposal

FOR AI NATIVE STARTUPS By AIRMEET.COM



OVERVIEW

INNOVATION MEETS ITS MARKET

In the fast-paced world of AIdriven GTM (Go-To-Market) technology, standing out is everything. Al Spotlight is an online event with Action-Oriented Format–Inspired by ProductHunt's discoverability and Shark Tank's pitch intensity, tailored for B2B SaaS customer acquisition. It's a launchpad for the most innovative GTM tech stack solutions to connect directly with their ideal customers.



The Spotlight Format YOUR MOMENT TO SHINE

7-MINUTE SPOTLIGHT RECORDED

- I-min Introduction:
 Concisely present
 your company and
 solution.
- 3-min 'How it works': Showcase your product's key features and benefits.
- **3-min Case Study:** Highlight real-world impact and customer testimonials.

3-MINUTE ENGAGEMENT

• Open Floor: Address questions from our engaged audience.





#01

Why Pitch (a) AI SPOTLIGHT

DIRECT PIPELINE GENERATION

- Connect with MQLs, SQLs, and potential customers across the entire funnel
- Drive free trial sign-ups and newsletter subscriptions in real-time

UNPARALLELED EXPOSURE

#02

- Showcase your innovation to a curated audience of GTM leaders and decisionmakers.
- Gain instant feedback from industry
 experts and potential customers



ACCELERATED MARKET PENETRATION #03

- Compress months of outreach into a single, high-impact presentation
- Leverage the event's momentum for sustained growth post-spotlight



Scheduled Roadmap

LOCK THE SPOT	
• 01 Oct- 31 Oct	

DEMO CHECK
₱ 5 Nov-15 Nov

EVENT DAY
• 20 November





Spotlight Advantage

Deliverables

Premium Exposure to Laser-Focused Audience of 250-300

Marketing Qualified Lead Generation upto 200

Free Trial Sign Ups upto 100

Pre/Post Event Email Marketing to 1200-1500 Registrations

Post Event Reels on SM to 33k Airmeet Followers

Our Audience

- Founder(s): Seeking cutting-edge AI solutions to optimize their GTM strategies
- Sales and Marketing Director(s)/Manager(s): Looking for tools to streamline operations and boost ROI
- Growth Hackers: Hungry for innovative ways to scale rapidly and efficiently



Financial Outlook

Category	Cost	Engaged Audience	CPL
Premium Spot	@\$3099	300	\$11-\$14
General Spot	@ \$2499	200	\$13-\$17

MARKETING PACKAGE INCLUDES:

- Pre-event assistance to maximize your impact
- Professional recording of your spotlight moment
- Post-presentation networking



Curious? Get Involved

Our team would love to schedule a call to discuss how we can tailor this opportunity to best showcase your unique offering.

Contact:

Ashwani@airmeet.com in Nitin@airmeet.com in We look forward to the possibility of highlighting your gamechanging Al solution for GTM!

During our conversation we will:

- 1. Discuss how to maximize your 7-minute spotlight
- 2. Outline the benefits of our marketing collaboration package
- 3. Answer any questions you may have about the event



B2B Tech Showcase Experts

Proven success in demonstrating complex solutions

Pipeline-Building Platform

Advanced lead capture and engagment

GTM-Optimized Features

Customizable to various Go-To-Market strategies

Global Reach, Personal Touch

Worldwide audience with meaningful interactions

Data-Driven ROI

Actionable analytics for measurable event impact

www.airmeet.com